

# Detecting Deception



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## Detecting Deception in Forensic Psychology

- Criminal investigations
  - Suspects
  - Accusers
  - Witnesses
- Employment
  - Interviews
  - Reference checking
  - Internal affairs
- Psych evaluations
  - Pre-employment
  - Fitness for duty
  - Insanity pleas
  - Competence to stand trial
  - Threat assessment
- Courtroom testimony
- Hostage negotiation
- Conflict management
- Political survival

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## Reading People The “Big Picture”

- Who they normally are
- Who they are now
- Who they want us to believe they are
- Who they think they are



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## Reading People

- Emotion
- Personality
- Character
- Motivation
- Deception



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## Communication Modes

- Words
- Paralanguage
- Non-verbal cues
- Artifacts
- Use of time
- Use of space
- Physiological responses



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## Warning Signs

- Impression management attempts
- Attempts to hide information
- Attempts to delay
- Attempts to distract
- "Unusual" behavioral cues
- Statements that don't make sense
- Attempts to "sell"
- Motivations to lie



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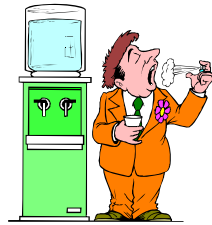
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## Impression Management Attempts

- Ingratiation
- Self-promotion
- Intimidation
- Exemplification (martyr)
- Supplication (weakness)



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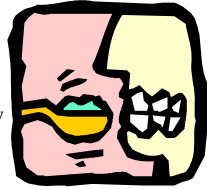
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## Historical Methods of Detecting Deception

- India- Trial by Sacred Ass
- Arabs - Hot iron to tongue
- Chinese - Swallow rice flour
- Hindus - Chew rice and spit
- Inquisition - Chew and swallow a slice of bread and cheese
- Judicial torture in Europe
- King Solomon



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## Modern Methods for Detecting Deception

- Electronic Methods
  - Polygraph
  - Voice stress analyzer
- Neurological Methods
  - Brain fingerprinting
  - Brain mapping
- Extreme Methods
  - Chemicals
  - Torture
- Communication
  - Actual words used
  - Paralanguage
  - Body language

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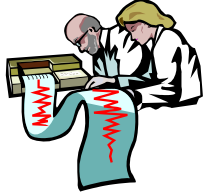
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# Electronic Methods



## Voice Stress Analyzer and the Polygraph

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## The Polygraph

- History of Measures
  - 1915 William Marston      Systolic blood pressure
  - 1921 John Larson            Systolic blood pressure  
   Respiration
  - 1938 Leonarde Keeler        Systolic blood pressure  
   Respiration  
   Galvanic skin reflex
- Question Types
  - Relevant/Irrelevant
  - Control Question
  - Guilty-Knowledge Test

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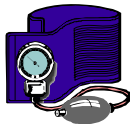
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## The Polygraph

### Question Types

- Relevant/Irrelevant (John Larson)
  - Relevant (did you kill your wife)
  - Irrelevant (is your watch blue)
- Control Question (Fred Inbau and John Reid)
  - Neutral
  - Control
  - Relevant
- Guilty-Knowledge Test (David Lykken)



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## The Polygraph

### Accuracy of the Control Question Method

	<u>innocent</u>	<u>guilty</u>	<u>Meta-analysis</u>
44 lab studies	65.4%	74.0%	
22 field studies	71.6%	86.9%	
14 mock trials	66.0%	74.0%	Kircher et al. (2005)

– Countermeasures (e.g., biting tongue, foot tensing, counting sheep) seem to reduce the accuracy



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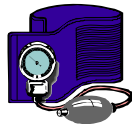
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## The Polygraph

### Accuracy of the Guilty Knowledge Test

<u>Meta-Analysis</u>	<u>K</u>	<u>Innocent</u>	<u>Guilty</u>
MacLaren (2001)	22	82%	83%
Elaad (1998)	15	81%	96%
Lykken (1998)	8	88%	97%
Raskin (1997)	5	86%	99%



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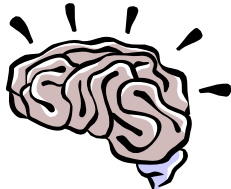
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## Neurological Methods



Brain mapping and  
brain fingerprinting

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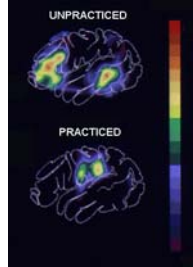
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## Brain Mapping

- Glucose activity increases in brain areas being used
- Activity is detected by a PET scan
  - Red & yellow = very active
  - Blue = less active
- Different tasks such as creating and memory produce different brain activity



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## Accuracy of Brain Mapping

- Kozel et al (2005)
  - Used MRI
  - 61 subjects
  - Accuracy was 91.8%

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## Brain Fingerprinting

- Theory
  - Developed by Lawrence Farwell
  - Difference between innocent and guilty is the memory of the crime stored in the brain
  - A brain wave called the Memory and Encoding Related Multifaceted Electroencephalographic Response (MERMER) shows the memory
  - Most psychologists call this wave the P300

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## Brain Fingerprinting

- **Technique**
  - Collection of crime scene photos
  - Collection of brainwaves when viewing photos or words
    - Target pictures/words
    - Irrelevant pictures/words
    - Probe pictures/words
- **Research**
  - Research on 120 subjects in 4 studies had 100% accuracy

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## Brain Fingerprinting

- **Forensic Examples**
  - Terry Harrington
    - Life sentence in Iowa for murder
    - Brain fingerprinting indicated innocence
    - Judge allows evidence admissible
  - James Grinder
    - Accused of rape
    - Brain fingerprinting indicated guilt



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## Actual Words Used



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## Potential Deception

### The Actual Words Used

- Show signs of rehearsal
- Contain few details
- Don't make sense
- Imply a desire to "get the person"
- Suggest coaching

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## Signs of Rehearsal

### True Statements Have

- Unstructured production
- Spontaneous corrections
- Unexpected problems or interruptions



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## Details

- False statements have
  - Few details
  - An unusually large number of details
- True statements have
  - Many details
  - Unusual details related to the event
    - The attacker had a strange odor
    - She burped real loud before she hit me
  - Superfluous details unrelated to the event
    - I had been watching Regis that morning so I was in a good mood
    - I had been to Burger King that morning and they forgot to give me a straw.

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## Details

- True statements also have
  - Contextual embedding
  - Descriptions of interactions
  - Reproduction of conversation
  - Related external associations
  - Accounts of subjective mental state
  - Attribution of perpetrator's mental state

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## Details: Contextual Imbedding

- Events are placed in time and location
- Actions are connected with other daily activities
- Examples
  - I was passing the Kroger when I heard the gunshot
  - I was watching Family Feud, which I always do at 4:00 p.m., when I heard a loud scream
  - The phone call caused me to be late for a lunch with my friend Sally

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## Details: Descriptions of Interactions

- Action of A ➡ Reaction of B ➡ Reaction of A
- Examples
  - I moved toward the door, he stepped in front of me, I ran the other way
  - He glared at me, I glared back, he started to smile
  - I left him a message, he didn't call back, I called him again
- Deceptive statements are often general
  - We stared at each other
  - He never called me back

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### Details: Reproduction of Conversation

- **Truthful Statement**
  - I said, “We should see other people.” He replied that, “He would not let that happen.”
  - I asked her why she was lying. She said that she wasn’t lying, and I said, “yes you are.”
- **Deceptive Statement**
  - We discussed our relationship
  - She denied that she was lying

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### Details: Related External Associations

- Conversation that is not part of the alleged offense, but refers to other similar events
- Examples
  - He said that it was more difficult to get the last person to agree
  - She told me that this was not going to be like the situation at her last job
  - He told me that others thought they could stop him, but they never could

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### Details: Subjective Mental State

- Describes feelings or thoughts
- Examples
  - I was very scared
  - Her actions made me nervous
  - I felt humiliated
  - He made me so angry

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### Details: Attribution of Perpetrator's Mental State

- Describes the perpetrator's feelings or thoughts experienced at the time of the incident
- Examples
  - You could see in his eyes how angry he was
  - The way he held his head let you know that he thought he was in control
  - She seemed confused, and perhaps a bit guilty about what she was doing

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### Clarity

- False statements
  - Don't make sense
  - Contain satellites
- True statements
  - Have a logical structure
  - Contain details characteristic of the offense
  - Are told with an appropriate affect
  - Are consistent with the laws of nature
  - Are consistent with other statements
  - Are consistent with other evidence

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### Motivation

- A liar gives the sense of wanting to "get" the person
- A person telling the truth
  - Admits a lack of memory
  - Raises doubt about their own testimony
  - Pardons the other person/perpetrator
  - Does not seem susceptible to suggestion
  - Misunderstands details that they accurately report

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## Signs of Coaching People Being Deceptive

- Use inappropriate language
- Use inappropriate knowledge



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### Third-grader's jingle is a prize wiener

Kelsey Griswold is the winner of the Oscar Mayer Jingle Jam Talent Search, to be announced today. As such, the 8-year old third-grader from Broken Arrow, OK will receive a \$20,000 college scholarship, appear on the Rosie O'Donnell Show Thursday, and have her ditty recorded by singer Monica. Her winning lyrics:

Oh, I wish I were an Oscar Mayer Wiener  
Then the buns would really relish me  
I would make the mustard glad  
And the other Wieners sad  
And Oscar Mayer would stand up and shout with glee

*USA Today*, Dec 5, 2000

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## Behavioral Cues



### Paralanguage and Body Language

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## Behavioral Indicators Will Only Be Successful If

- You have a baseline of behavior
- There is a consequence for getting caught
- The response is spontaneous
- The person does not believe the lie (e.g., Clinton, O.J.)
- The lie involves a high degree of cognitive complexity

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## Common Behavioral Cues to Detect Deception

- Changes from normal
- Attempts to delay
- Attempts to conceal
- Increased signs of arousal
- Signs of unclear thinking
- Attempts to distract
- Attempts to "Sell"
- Attempts to control nonverbal behaviors
- communication channel discrepancies
- Expressions that don't make sense

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## Changes from Normal

- Normal = personality
- Change = mood



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## Attempts to Delay

- Signs of delay
  - Longer delays in responding
  - Signs of thinking that should not be necessary
  - Repeating questions
  - Speaking slower
  - More silent periods
- Questioning Methods
  - Conundrum
  - Forgiving the person



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## Attempts to Conceal

- Shorter answers
- Little detail
- Uncooperative behavior; refusal to answer
- Slouched posture, leaning back
- Does not provide definitive answer to a question
- Appears guarded, places hand over mouth or covers eyes
- Posture shifts away from other person
- Mumbles
- Doesn't ask questions in return
- Downplays something that normally be interesting and important



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## Gary Condit Interview

**Chung** Do you know what happened to Chandra Levy?

**Condit** No, I do not.

**Chung** Did you have anything to do with her disappearance?

**Condit** No, I didn't

**Chung** Did you say anything or do anything that could have caused her to drop out of sight?

**Condit** You know, Chandra and I never had a cross word.

**Chung** Did you kill Chandra Levy?

**Condit** I did not

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## Gary Condit Interview

**Chung** Ann Marie Smith said that she had a yearlong relationship with you and that you asked her to lie about it. True?

**Condit** I didn't ask anyone to lie about anything.

**Chung** Why would you want her to say that she didn't have a relationship with you?

**Condit** Because she didn't

**Chung** You're saying that she completely fabricated this?

**Condit** She's taken advantage of this tragedy. So she gets to have her moment of publicity, of financial gain.

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## Increased Signs of Arousal

- Voice pitch is higher
- more speech errors
- increased grooming gestures
- frequent swallowing
- fast or shallow breathing
- increased rate of eye blinks
- increased body movements and postural shifts
- pupil dilation
- rigid posture



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## Signs of Unclear Thinking

- Increased grammar errors
- Repeating sentences
- Increased use of fillers (ah, um)
- Not finishing sentences
- Stories that don't make sense



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## Attempts to Distract

- More self-disparaging remarks
- Few factual statements about self
- Changing the subject



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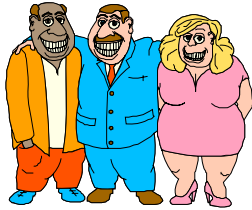
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## Attempts to Sell

- “to be honest with you”
- “to tell the truth”
- overly polite behavior
- Gestures that seem overly stiff or artificial
- Saying “it was not me” rather than “it wasn’t me”
- Saying “I would never do that. It is not who I am.”



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## Attempts to Control Nonverbals

- Stiff and rigid posture
- Increases in microexpressions
- Closed rather than open body posture



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## Communication Channel Discrepancies

- Don Knotts Syndrome
- Examples
  - smiling face and angry voice
  - calm face and clenched hands
  - pointing down and saying “he went upstairs”



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## Expressions That Don't Make Sense

- Shoulder shrugs
- Eye muscles not involved when showing happiness
- No forehead expression when showing fear or sadness
- Head nods, emotions, and gestures should occur before or during the point being made, not after
- Expression comes to a sudden end or lasts longer than normal
- Reaction is too strong



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## The Eyes



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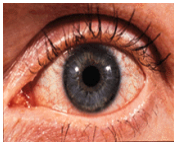
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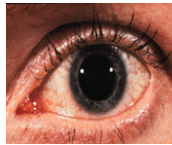
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## Pupil Dilation

- Increased processing load evokes greater pupil dilation responses
- Pupil size provides a measure of the processing load associated with deceptive responses
- Pupil dilation indicates interest or arousal



Normal Pupil



Dilated Pupil

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## Meta-Analysis Results

Freed (2002)

Study	N	d
Berrien et al. (1942)	32	.85
Heilveil (1976)	12	1.22
Lubow & Fein (1996)	20	- .01
Lubow & Fein (1996)	51	.82
Dionisio et al. (2001)	24	1.67
Mean effect size (d)	139	.89

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## Eye Movements

- No support for the notion that “looking left” when answering indicates deception
- Increased blinking is a sign of arousal and possible deception



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## Individual Differences: Who can Best Detect a Liar?



Aamodt & Custer (2006)

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## Are Professionals Better than Students?

Group	K	N	Accuracy %
Teachers	1	20	70.00
Criminals	1	52	65.40
Secret service	1	34	64.12
Psychologists	4	508	61.56
Judges	2	194	59.01
Cops	12	655	55.30
Federal officers	4	341	54.54
Students	156	11,647	54.22
Detectives	7	758	50.80
Parole officers	1	32	40.42
TOTAL	175	13,317	54.35

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## Is Confidence Related to Accuracy?

Confidence	K	N	r	95% CI		SE%
				L	U	
Total	58	6,315	.05	.02	.08	76%

Is confidence related to accuracy? Yes  
 Size of the relationship? Small  
 Can we generalize the findings? Yes

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## Is Experience Related to Accuracy?

Variable	K	N	r	95% CI		SE%
				L	U	
Experience	13	1,163	-.08	-.14	-.03	100%

Is experience related to accuracy?	Yes
Size of the relationship?	Small
Can we generalize the findings?	Yes

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## Is Age Related to Accuracy?

Variable	K	N	r	95% CI		SE%
				L	U	
Age	17	2,025	-.03	-.07	.01	100%

Is age related to accuracy?	No
Size of the relationship?	
Can we generalize the findings?	Yes

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## Is Sex Related to Accuracy?

Sex	K	N	d	95% CI		SE%
				L	U	
Overall	53	6,023	-.03	-.33	.26	62%
Law Enforcement	13	833	.10	-.33	.52	58%
Students/Other	40	5,190	-.06	-.30	.18	68%

Note: A positive "d" indicates men were more accurate than women

Is sex related to accuracy?	No
Size of the relationship?	Small
Can we generalize the findings?	No

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## General Research Findings

- People usually detect deception at slightly above chance levels
- Subjects have a “truth bias” when responding
- Individual differences are minimal
- Training can help, but...
- Having a baseline is essential
- Listeners are better than interrogators
- Use of patterns rather than single cues is essential
- Statement validity assessment is more accurate than the use of behavioral cues

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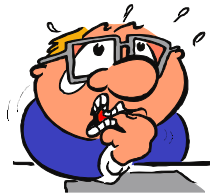
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## False Confessions



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## Reasons for False Confessions

- Voluntary
  - for notoriety
  - relieve guilt about other problems
  - due to mental illness
  - protect the real criminal
  - don't think they can prove their real innocence
- Escape interview pressure
- Interview pressure causes suspect to believe he is guilty

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