Knowledge Questionnaire



Background Information

This survey is designed to capture the diversity of American workers. This questionnaire will be administered to a large number of workers with differing amounts of job experience in many different jobs. Your answers to these questions will help us to know if the goal of diversity is being achieved. Therefore, it is very important that you give accurate answers to these questions.

Please read each question carefully and mark your answer by putting an in the box beside your answer, or by writing an answer on the line provided.

B1.	1. What is the title of your job? (PLEASE PRINT)			
B2.	For how	long have you worked at this job? (Mark one box)		
		Ten years or more		
		At least 6 years, but less than 10 years		
		At least 3 years, but less than 6 years		
		At least 1 year, but less than 3 years		
		At least 3 month, but less than 12 months		
		At least 1 month, but less than 3 months		
		Less than 1 month		
В3.	In what y	rear were you born? 1 9 1 9		
B4.	Are you r	male or female? (Mark one box)		
		Male		
		Female		
B5.	Are you l	Hispanic or Latino? (Mark one box)		
		Yes		
		No		

B6.	What is y	our race? (Mark one or more boxes)		
		American Indian or Alaska Native		
		Asian		
		Black or African American		
		Native Hawaiian or Other Pacific Islander		
		White		
B7.	Do you	have any of the following long-lasting conditions?		
			Yes	No
	a.	Blindness, deafness, or a severe vision or hearing impairment?		
	b.	A condition that substantially limits one or more basic physical activities such as walking, climbing stairs, reaching, lifting, or carrying?		
B8.		e of a physical, mental, or emotional condition lasting 6 months or do you have any difficulty doing any of the following activities?		
	0	Learning, remembering or concentrating?	Yes	No D
	a.		<u> </u>	<u> </u>
	b.	Dressing, bathing, or getting around inside the home?		
	C.	Going outside the home alone to shop or visit a doctor's office?		
	d.	Working at a job or business?		

Instructions for Making Knowledge Ratings

These questions are about work-related areas of knowledge. <u>Knowledge areas</u> are sets of facts and principles needed to deal with problems and issues that are part of a job. You will be asked about a series of different areas of knowledge and how they relate to *your current job* - that is, the job you hold now.

Each knowledge area in this questionnaire is named and defined. For example:

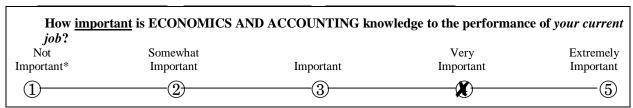
Economics and Accounting	Knowledge of economic and accounting principles, practices, the financial markets, banking and the analysis and reporting of financial data.
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You are then asked two questions about each knowledge area:



How important is the knowledge area to the performance of your current job?

For example:



Mark your answer by putting an X through the number that represents your answer.

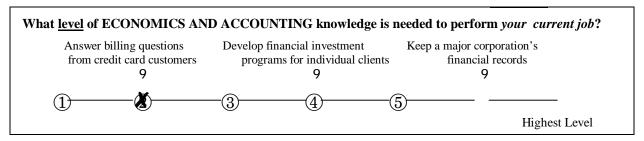
Do not mark on the line between the numbers.

*If you rate the knowledge area as Not Important to the performance of your job, mark the one [\(\bigset\)] then skip over question \(\bigset\) and proceed to the next knowledge area on the next page.



What level of the knowledge is needed to perform your current job?

To help you understand what we mean by **level**, we provide you with examples of job-related activities at different levels. For example:



Mark your answer the same way you did for the first guestion.

1. Administration and Management

Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.

How <u>important</u> is ADMINISTRATION AND MANAGEMENT knowledge to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)			<u>(4)</u>	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

What <u>level</u> of ADMINISTRATION AND MANAGEMENT knowledge is needed to perform your current job?

	Sign a pay voucher	tor progress of a p sure timely compl	Manage a \$10 million company	
	9	9	9	
1		 4	 	——Highest Level

2. Clerical

Knowledge of administrative and clerical procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and other office procedures and terminology.

A. How important is CLERICAL knowledge to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1)			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of CLERICAL knowledge is needed to perform your current job?

	File letters alphabetically	Type 30 words per minute	Org	Organize a storage system for company forms		
	9	9		9		
1)——			4			Highest Level

3.	Economics and	k
	Accounting	

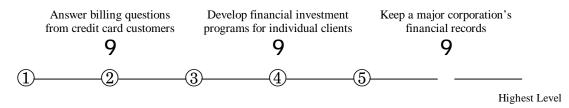
Knowledge of economic and accounting principles and practices, the financial markets, banking and the analysis and reporting of financial data.

A. How <u>important</u> is ECONOMICS AND ACCOUNTING knowledge to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of ECONOMICS AND ACCOUNTING knowledge is needed to perform *your* current job?



4. Sales and Marketing

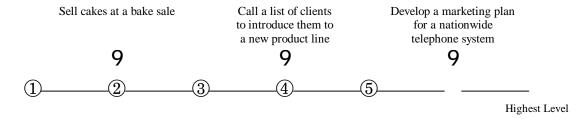
Knowledge of principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.

A. How <u>important</u> is SALES AND MARKETING knowledge to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)——			<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

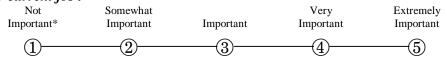
B. What <u>level</u> of SALES AND MARKETING knowledge is needed to perform your current job?



5. Customer and Personal Service

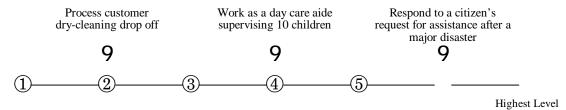
Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.

A. How <u>important</u> is CUSTOMER AND PERSONAL SERVICE knowledge to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of CUSTOMER AND PERSONAL SERVICE knowledge is needed to perform *your current job*?



6. Personnel and Human Resources

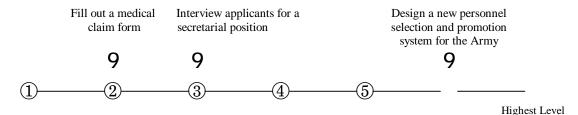
Knowledge of principles and procedures for personnel recruitment, selection, training, compensation and benefits, labor relations and negotiation, and personnel information systems.

A. How <u>important</u> is knowledge of PERSONNEL AND HUMAN RESOURCES to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
<u>(1)</u>	<u>(2)</u>	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PERSONNEL AND HUMAN RESOURCES knowledge is needed to perform *your current job*?



7. Production and Processing

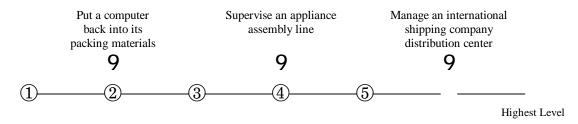
Knowledge of raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods.

A. How <u>important</u> is knowledge of PRODUCTION AND PROCESSING to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PRODUCTION AND PROCESSING knowledge is needed to perform *your current job*?



8. Food Production

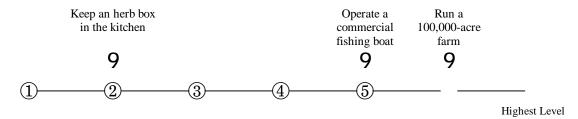
Knowledge of techniques and equipment for planting, growing, and harvesting food products (both plant and animal) for consumption, including storage/handling techniques.

A. How <u>important</u> is knowledge of FOOD PRODUCTION to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of FOOD PRODUCTION knowledge is needed to perform your current job?



9. Computers and Electronics

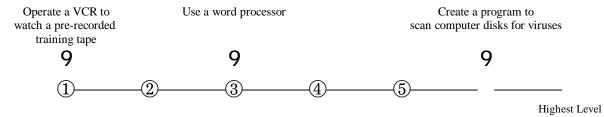
Knowledge of circuit boards, processors, chips, electronic equipment, and computer hardware and software, including applications and programming.

A. How <u>important</u> is knowledge of COMPUTERS AND ELECTRONICS to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

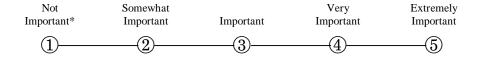
B. What <u>level</u> of knowledge of COMPUTERS AND ELECTRONICS is needed to perform *your current job*?



10. Engineering and Technology

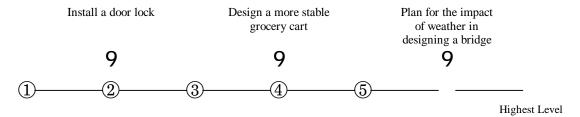
Knowledge of the practical application of engineering science and technology. This includes applying principles, techniques, procedures, and equipment to the design and production of various goods and services.

A. How <u>important</u> is knowledge of ENGINEERING AND TECHNOLOGY to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of ENGINEERING AND TECHNOLOGY is needed to perform *your* current job?



11. Design

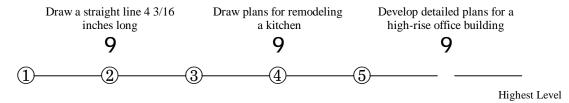
Knowledge of design techniques, tools, and principles involved in production of precision technical plans, blueprints, drawings, and models.

A. How important is knowledge of DESIGN to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of DESIGN is needed to perform *your current job*?



12. Building and Construction

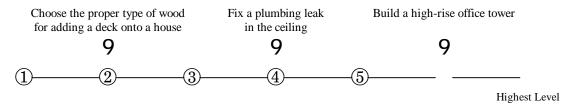
Knowledge of materials, methods, and the tools involved in the construction or repair of houses, buildings, or other structures such as highways and roads.

A. How <u>important</u> is knowledge of BUILDING AND CONSTRUCTION to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
1	\bigcirc	\bigcirc		(<u>5</u>)
<u> </u>		<u> </u>	4	$\overline{}$

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of BUILDING AND CONSTRUCTION knowledge is needed to perform *your current job*?



13. Mechanical

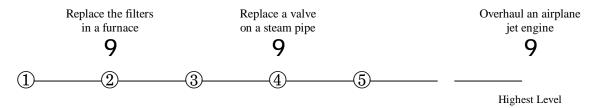
Knowledge of machines and tools, including their designs, uses, repair, and maintenance.

A. How important is MECHANICAL knowledge to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
1)			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of MECHANICAL knowledge is needed to perform your current job?



14. Mathematics

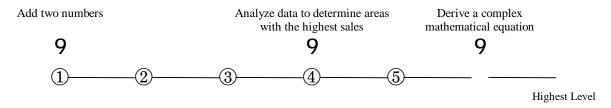
Knowledge of arithmetic, algebra, geometry, calculus, statistics, and their applications.

A. How important is knowledge of MATHEMATICS to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of MATHEMATICS is needed to perform *your current job*?



15. Physics

Knowledge and prediction of physical principles, laws, their interrelationships, and applications to understanding fluid, material, and atmospheric dynamics, and mechanical, electrical, atomic and sub-atomic structures and processes.

A. How important is knowledge of PHYSICS to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of PHYSICS knowledge is needed to perform your current job?

Use a crowbar to pry open a box		Calculate water pressure through a pipe	Design a cleaner burning gasoline engine
9		9	9
1	 	4	Highest Level

16. Chemistry

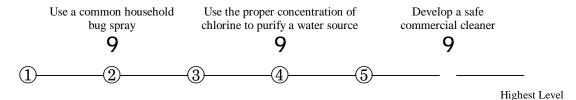
Knowledge of the chemical composition, structure, and properties of substances and of the chemical processes and transformations that they undergo. This includes uses of chemicals and their interactions, danger signs, production techniques, and disposal methods.

A. How important is knowledge of CHEMISTRY to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
<u>(1)</u>			<u>4</u>	 (5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of CHEMISTRY knowledge is needed to perform *your current job*?



17. Biology

Knowledge of plant and animal organisms, their tissues, cells, functions, interdependencies, and interactions with each other and the environment.

A. How important is knowledge of BIOLOGY to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1)——			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of BIOLOGY knowledge is needed to perform *your current job*?

Feed domestic animals			ovestigate the effects of pollution on ine plants and animals	Isolate and identify a new virus
9		mar	9	9
1)——	 	4		Highest Level

18. Psychology

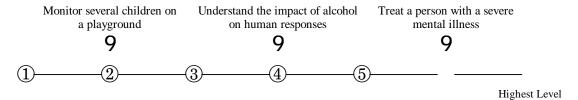
Knowledge of human behavior and performance; individual differences in ability, personality, and interests; learning and motivation; psychological research methods; and the assessment and treatment of behavioral and affective disorders.

A. How important is knowledge of PSYCHOLOGY to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)——	<u>(2)</u>		<u>(4)</u>	<u>(5)</u>

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PSYCHOLOGY knowledge is needed to perform *your current job*?



19. Sociology and Anthropology

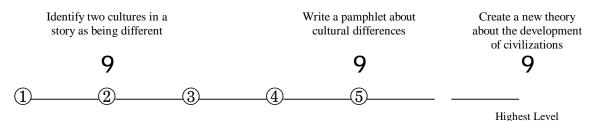
Knowledge of group behavior and dynamics, societal trends and influences, human migrations, ethnicity, cultures and their history and origins.

A. How <u>important</u> is knowledge of SOCIOLOGY AND ANTHROPOLOGY to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of SOCIOLOGY AND ANTHROPOLOGY is needed to perform *your current job*?



20. Geography

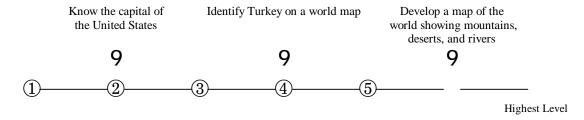
Knowledge of principles and methods for describing the features of land, sea, and air masses, including their physical characteristics, locations, interrelationships, and distribution of plant, animal, and human life.

A. How important is knowledge of GEOGRAPHY to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

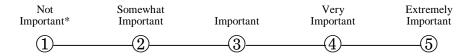
B. What level of knowledge of GEOGRAPHY is needed to perform your current job?



21. Medicine and Dentistry

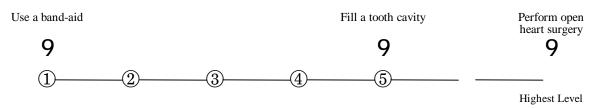
Knowledge of the information and techniques needed to diagnose and treat human injuries, diseases, and deformities. This includes symptoms, treatment alternatives, drug properties and interactions, and preventive health-care measures.

A. How <u>important</u> is knowledge of MEDICINE AND DENTISTRY to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of MEDICINE AND DENTISTRY knowledge is needed to perform *your* current job?



22. Therapy and Counseling

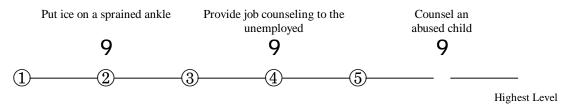
Knowledge of principles, methods, and procedures for diagnosis, treatment, and rehabilitation of physical and mental dysfunctions, and for career counseling and guidance.

A. How <u>important</u> is knowledge of THERAPY AND COUNSELING to the performance of *your* current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)	(2)	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

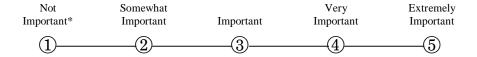
B. What <u>level</u> of THERAPY AND COUNSELING knowledge is needed to perform *your current job*?



23. Education and Training

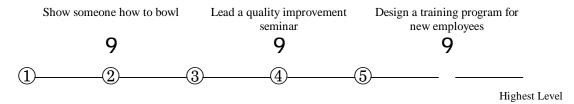
Knowledge of principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.

A. How <u>important</u> is knowledge of EDUCATION AND TRAINING to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of EDUCATION AND TRAINING knowledge is needed to perform *your* current job?



24. English Language

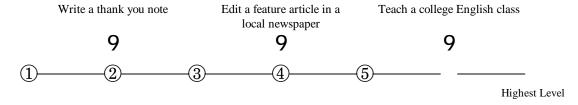
Knowledge of the structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.

A. How <u>important</u> is knowledge of the ENGLISH LANGUAGE to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

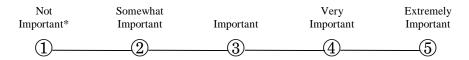
B. What <u>level</u> of ENGLISH LANGUAGE knowledge is needed to perform *your current job*?



25. Foreign Language

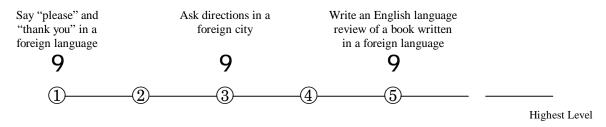
Knowledge of the structure and content of a foreign (non-English) language including the meaning and spelling of words, rules of composition and grammar, and pronunciation.

A. How <u>important</u> is knowledge of a FOREIGN LANGUAGE to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of FOREIGN LANGUAGE knowledge is needed to perform *your current job*?



26. Fine Arts

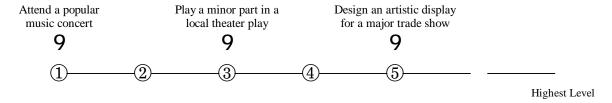
Knowledge of the theory and techniques required to compose, produce, and perform works of music, dance, visual arts, drama, and sculpture.

A. How important is knowledge of FINE ARTS to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of FINE ARTS knowledge is needed to perform *your current job*?



16

27. History and Archeology

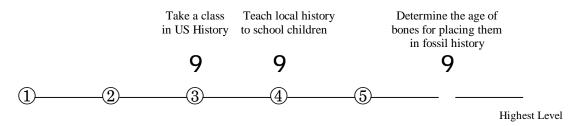
Knowledge of historical events and their causes, indicators, and effects on civilizations and cultures.

A. How <u>important</u> is knowledge of HISTORY AND ARCHEOLOGY to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of HISTORY AND ARCHEOLOGY is needed to perform *your current job*?



28. Philosophy and Theology

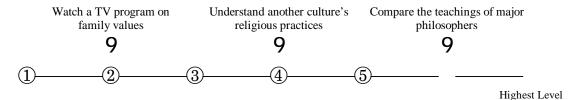
Knowledge of different philosophical systems and religions. This includes their basic principles, values, ethics, ways of thinking, customs, practices, and their impact on human culture.

A. How <u>important</u> is knowledge of PHILOSOPHY AND THEOLOGY to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of PHILOSOPHY AND THEOLOGY is needed to perform *your* current job?



29. Public Safety and Security

Knowledge of relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.

A. How <u>important</u> is PUBLIC SAFETY AND SECURITY knowledge to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

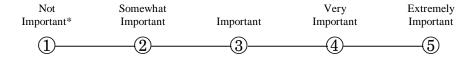
B. What <u>level</u> of PUBLIC SAFETY AND SECURITY knowledge is needed to perform *your current job*?



30. Law and Government

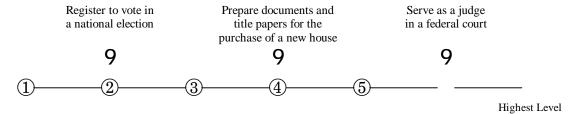
Knowledge of laws, legal codes, court procedures, precedents, government regulations, executive orders, agency rules, and the democratic political process.

A. How <u>important</u> is knowledge of LAW AND GOVERNMENT to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of LAW AND GOVERNMENT is needed to perform your current job?



31. Telecommunications

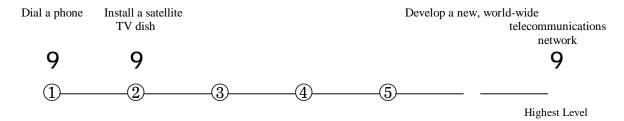
Knowledge of transmission, broadcasting, switching, control, and operation of telecommunications systems.

A. How <u>important</u> is knowledge TELECOMMUNICATIONS to the performance of *your* current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1)——			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of TELECOMMUNICATIONS knowledge is needed to perform *your* current job?



32. Communications and Media

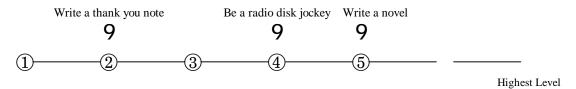
Knowledge of media production, communication, and dissemination techniques and methods. This includes alternative ways to inform and entertain via written, oral, and visual media.

A. How <u>important</u> is knowledge of COMMUNICATIONS AND MEDIA to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)			<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of COMMUNICATIONS AND MEDIA knowledge is needed to perform *your current job*?



33. Transportation

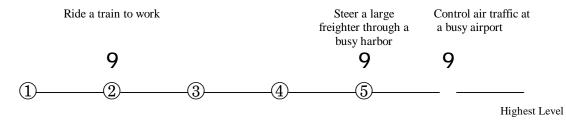
Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.

A. How important is knowledge of TRANSPORTATION to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
(1)	(2)	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of TRANSPORTATION knowledge is needed to perform your current job?



Education and Training Questionnaire



Instructions for Completing Education and Training Questions

In these questions, you are asked about the education and experience requirements for this job. Please read each question carefully and mark your answer by putting an x in the box beside your answer.

REQUIRED LEVEL OF EDUCATION

1.	Please	indicate the level of education required to perform this job.
	(Note th	nat this does <u>not</u> mean the level of education that you personally have achieved.)
		Less than a High School Diploma
		High School Diploma (or GED or High School Equivalence Certificate)
		Post-Secondary Certificate - awarded for training completed after high school (e.g., in Personal Services, Engineering-Related Technologies, Vocational Home Economics, Construction Trades, Mechanics and Repairers, Precision Production Trades)
		Some College Courses
		Associate's Degree (or other 2-year degree)
		Bachelor's Degree
		Post-Baccalaureate Certificate - awarded for completion of an organized program of study requiring 30 credits beyond the Bachelor's degree; designed for people who have completed a Baccalaureate degree, but do not meet the requirements of academic degrees carrying the title of Master.
		Master's Degree
		Post-Master's Certificate - awarded for completion of an organized program of study requiring 60 credit hours beyond the Master's degree, but does not meet the requirements of academic degrees at the doctoral level.
		 First Professional Degree - awarded for completion of a program that requires at least 2 years of college work before entrance into the program, includes a total of at least 6 academic years of work to complete, and provides all remaining academic requirements to begin practice in a profession
		Doctoral Degree
		Post-Doctoral Degree

2.		one were being hired to perform this job, how much RELATED WORK ENCE would be required? (That is, having other jobs that prepare the worker for					
	the job)	The media be required to that is, having early jobs that propare the worker is					
		None					
		Up to and including 1 month					
		Over 1 month, up to and including 3 months					
		Over 3 months, up to and including 6 months					
		Over 6 months, up to and including 1 year					
		Over 1 year, up to and including 2 years					
		Over 2 years, up to and including 4 years					
		Over 4 years, up to and including 6 years					
		Over 6 years, up to and including 8 years					
		Over 8 years, up to and including 10 years					
		Over 10 years					
3.		If someone were being hired to perform this job, how much ON-SITE OR IN-PLANT TRAINING would be required? (That is, organized classroom study provided by the					
		None					
		Up to and including 1 month					
		Over 1 month, up to and including 3 months					
		Over 3 months, up to and including 6 months					
		Over 6 months, up to and including 1 year					
		Over 1 year, up to and including 2 years					
		Over 2 years, up to and including 4 years					
		Over 4 years, up to and including 6 years					
		Over 6 years, up to and including 8 years					
		Over 8 years, up to and including 10 years					
		Over 10 years					

4.	would	eone were being hired to perform this job, how much ON-THE-JOB TRAINING be required? (That is, serving as a learner or trainee on the job under instruction of experienced worker)			
		None			
		Up to and including 1 month			
		Over 1 month, up to and including 3 months			
		Over 3 months, up to and including 6 months			
		Over 6 months, up to and including 1 year			
		Over 1 year, up to and including 2 years			
		Over 2 years, up to and including 4 years			
		Over 4 years, up to and including 6 years			
		Over 6 years, up to and including 8 years			
		Over 8 years, up to and including 10 years			
		Over 10 years			
5.	be requ	eone were being hired to perform this job, how much APPRENTICESHIP would uired? (That is, having served in a registered US Department of Labor iceship program and received a certificate of completion) None			
		Up to and including 1 month			
	0000000000	Over 1 month, up to and including 3 months			
		Over 3 months, up to and including 6 months			
		Over 6 months, up to and including 1 year			
		Over 1 year, up to and including 2 years			
		Over 2 years, up to and including 4 years			
		Over 4 years, up to and including 6 years			
		Over 6 years, up to and including 8 years			
		Over 8 years, up to and including 10 years			
	_	Over 10 years			

Work Styles Questionnaire



Instructions for Making Work Style Ratings

These questions are about work styles. A <u>Work Style</u> is a personal characteristic that can affect how well someone does a job. You will be asked about a series of different work styles and how they relate to *your current job* - that is, the job you hold now.

First, each work style is named and defined. For example:

	The job requires you to deal calmly and effectively with high stress.
--	---

Then you are asked *How important* is this characteristic to the performance of your current job? For example:

How important is STRESS TOLERANCE to the performance of your current job?							
Not Important*	Somewhat Important	Very Important	Extremely Important	Important			
1	X	3	4				

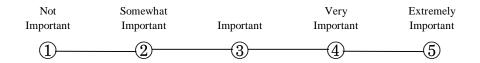
Mark your answer by putting an **X** through the number that represents your answer.

Do not mark on the line between the numbers.

1. Achievement/Effort

Job requires establishing and maintaining personally challenging achievement goals and exerting effort toward mastering tasks.

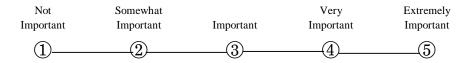
How important is ACHIEVEMENT/EFFORT to the performance of your current job?



2. Persistence

Job requires persistence in the face of obstacles.

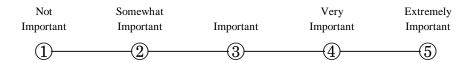
How important is PERSISTENCE to the performance of your current job?



3. Initiative

Job requires a willingness to take on responsibilities and challenges.

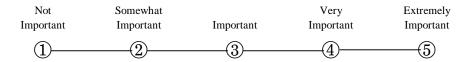
How <u>important</u> is INITIATIVE to the performance of *your current job*?



4. Leadership

Job requires a willingness to lead, take charge, and offer opinions and direction.

How important is LEADERSHIP to the performance of your current job?



5. Cooperation

Job requires being pleasant with others on the job and displaying a good-natured, cooperative attitude.

How important is COOPERATION to the performance of your current job?



6. Concern for Others

Job requires being sensitive to others' needs and feelings and being understanding and helpful to others on the job.

How important is CONCERN FOR OTHERS to the performance of your current job?



7. Social Orientation

Job requires preferring to work with others rather than alone, and being personally connected with others on the job.

How important is SOCIAL ORIENTATION to the performance of your current job?



8. Self-Control

Job requires maintaining composure, keeping emotions in check, controlling anger, and avoiding aggressive behavior, even in very difficult situations.

How <u>important</u> is SELF-CONTROL to the performance of *your current job*?

Not	Somewhat		Very	Extremely
Important	Important	Important	Important	Important
1)			4	

9. Stress Tolerance

Job requires accepting criticism and dealing calmly and effectively with high-stress situations.

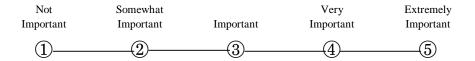
How important is STRESS TOLERANCE to the performance of your current job?



10. Adaptability/Flexibility

Job requires being open to change (positive or negative) and to considerable variety in the workplace.

How important is ADAPTABILITY/FLEXIBILITY to the performance of your current job?



11. Dependability

Job requires being reliable, responsible, and dependable, and fulfilling obligations.

How important is DEPENDABILITY to the performance of your current job?



12. Attention to Detail

Job requires being careful about details and thorough in completing tasks.

How important is ATTENTION TO DETAIL to the performance of your current job?



13. Integrity

Job requires being honest and ethical.

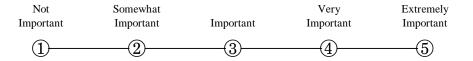
How important is INTEGRITY to the performance of your current job?



14. Independence

Job requires developing one's own ways of doing things, guiding oneself with little or no supervision, and depending on oneself to get things done.

How important is INDEPENDENCE to the performance of your current job?



15. Innovation

Job requires creativity and alternative thinking to develop new ideas for and answers to work-related problems.

How important is INNOVATION to the performance of your current job?



16. Analytical Thinking

Job requires analyzing information and using logic to address work-related issues and problems.

How important is ANALYTICAL THINKING to the performance of your current job?



Background Information

This survey is designed to capture the diversity of American workers. This questionnaire will be administered to a large number of workers with differing amounts of job experience in many different jobs. Your answers to these questions will help us to know if the goal of diversity is being achieved. Therefore, it is very important that you give accurate answers to these questions.

Please read each question carefully and mark your answer by putting an in the box beside your answer, or by writing an answer on the line provided.

B1.	1. What is the title of your job? (PLEASE PRINT)				
B2.	For how long have you worked at this job? (Mark one box)				
		Ten years or more			
		At least 6 years, but less than 10 years			
		At least 3 years, but less than 6 years			
		At least 1 year, but less than 3 years			
		At least 3 month, but less than 12 months			
		At least 1 month, but less than 3 months			
		Less than 1 month			
В3.	In what y	rear were you born? 1 9 1 9			
B4.	Are you r	male or female? (Mark one box)			
		Male			
		Female			
B5.	Are you l	Hispanic or Latino? (Mark one box)			
		Yes			
		No			

B6.	What is y	our race? (Mark one or more boxes)		
		American Indian or Alaska Native		
		Asian		
		Black or African American		
		Native Hawaiian or Other Pacific Islander		
		White		
B7.	Do you	have any of the following long-lasting conditions?		
			Yes	No
	a.	Blindness, deafness, or a severe vision or hearing impairment?		
	b.	A condition that substantially limits one or more basic physical activities such as walking, climbing stairs, reaching, lifting, or carrying?		
B8.		e of a physical, mental, or emotional condition lasting 6 months or do you have any difficulty doing any of the following activities?		
	0	Learning, remembering or concentrating?	Yes	No D
	a.		<u> </u>	<u> </u>
	b.	Dressing, bathing, or getting around inside the home?		
	C.	Going outside the home alone to shop or visit a doctor's office?		
	d.	Working at a job or business?		

Instructions for Making Knowledge Ratings

These questions are about work-related areas of knowledge. <u>Knowledge areas</u> are sets of facts and principles needed to deal with problems and issues that are part of a job. You will be asked about a series of different areas of knowledge and how they relate to *your current job* - that is, the job you hold now.

Each knowledge area in this questionnaire is named and defined. For example:

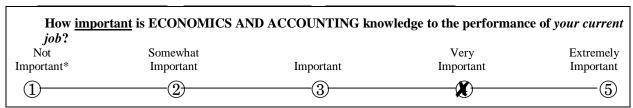
Economics and Accounting	Knowledge of economic and accounting principles, practices, the financial markets, banking and the analysis and reporting of financial data.
--------------------------	--

You are then asked two questions about each knowledge area:



How important is the knowledge area to the performance of your current job?

For example:



Mark your answer by putting an X through the number that represents your answer.

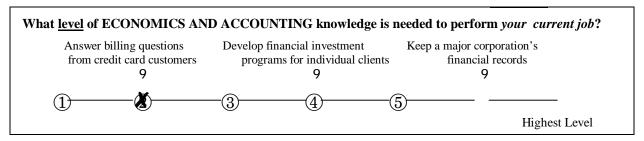
Do not mark on the line between the numbers.

*If you rate the knowledge area as Not Important to the performance of your job, mark the one [\(\bigset\)] then skip over question \(\bigset\) and proceed to the next knowledge area on the next page.



What level of the knowledge is needed to perform your current job?

To help you understand what we mean by **level**, we provide you with examples of job-related activities at different levels. For example:



Mark your answer the same way you did for the first guestion.

1. Administration and Management

Knowledge of business and management principles involved in strategic planning, resource allocation, human resources modeling, leadership technique, production methods, and coordination of people and resources.

How <u>important</u> is ADMINISTRATION AND MANAGEMENT knowledge to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)			<u>(4)</u>	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

What <u>level</u> of ADMINISTRATION AND MANAGEMENT knowledge is needed to perform your current job?

	Sign a pay voucher	tor progress of a p sure timely compl	Manage a \$10 million company	
	9	9	9	
1		 4	 	——Highest Level

2. Clerical

Knowledge of administrative and clerical procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and other office procedures and terminology.

A. How important is CLERICAL knowledge to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1)			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of CLERICAL knowledge is needed to perform your current job?

	File letters alphabetically	Type 30 words per minute	Organize a storage system for company forms		n for	
	9	9		9		
1)——			4			Highest Level

3.	Economics and	k
	Accounting	

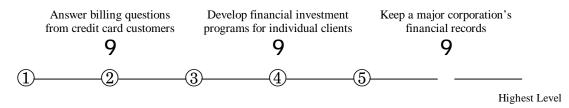
Knowledge of economic and accounting principles and practices, the financial markets, banking and the analysis and reporting of financial data.

A. How <u>important</u> is ECONOMICS AND ACCOUNTING knowledge to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of ECONOMICS AND ACCOUNTING knowledge is needed to perform *your* current job?



4. Sales and Marketing

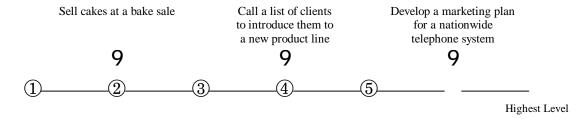
Knowledge of principles and methods for showing, promoting, and selling products or services. This includes marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.

A. How <u>important</u> is SALES AND MARKETING knowledge to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)——			<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

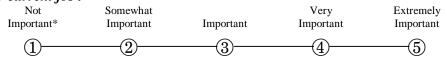
B. What <u>level</u> of SALES AND MARKETING knowledge is needed to perform your current job?



5. Customer and Personal Service

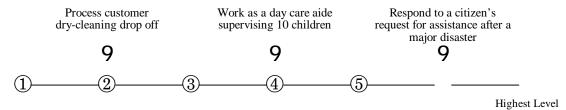
Knowledge of principles and processes for providing customer and personal services. This includes customer needs assessment, meeting quality standards for services, and evaluation of customer satisfaction.

A. How <u>important</u> is CUSTOMER AND PERSONAL SERVICE knowledge to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of CUSTOMER AND PERSONAL SERVICE knowledge is needed to perform *your current job*?



6. Personnel and Human Resources

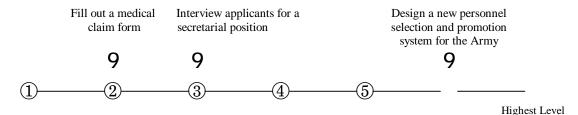
Knowledge of principles and procedures for personnel recruitment, selection, training, compensation and benefits, labor relations and negotiation, and personnel information systems.

A. How <u>important</u> is knowledge of PERSONNEL AND HUMAN RESOURCES to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
<u>(1)</u>	<u>(2)</u>	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PERSONNEL AND HUMAN RESOURCES knowledge is needed to perform *your current job*?



7. Production and Processing

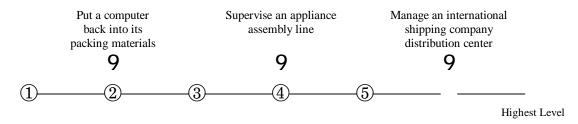
Knowledge of raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods.

A. How <u>important</u> is knowledge of PRODUCTION AND PROCESSING to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PRODUCTION AND PROCESSING knowledge is needed to perform *your current job*?



8. Food Production

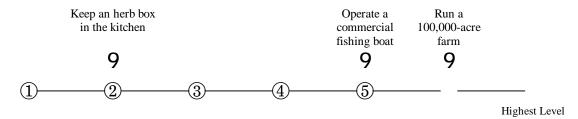
Knowledge of techniques and equipment for planting, growing, and harvesting food products (both plant and animal) for consumption, including storage/handling techniques.

A. How important is knowledge of FOOD PRODUCTION to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of FOOD PRODUCTION knowledge is needed to perform your current job?



9. Computers and Electronics

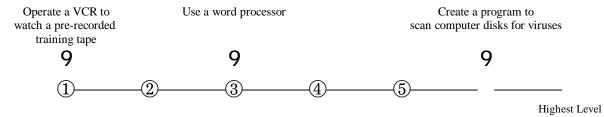
Knowledge of circuit boards, processors, chips, electronic equipment, and computer hardware and software, including applications and programming.

A. How <u>important</u> is knowledge of COMPUTERS AND ELECTRONICS to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

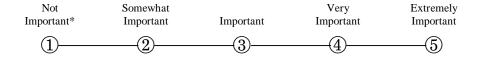
B. What <u>level</u> of knowledge of COMPUTERS AND ELECTRONICS is needed to perform *your current job*?



10. Engineering and Technology

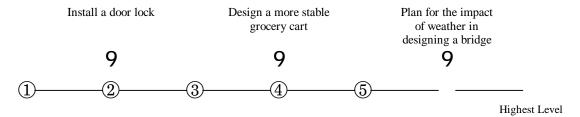
Knowledge of the practical application of engineering science and technology. This includes applying principles, techniques, procedures, and equipment to the design and production of various goods and services.

A. How <u>important</u> is knowledge of ENGINEERING AND TECHNOLOGY to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of ENGINEERING AND TECHNOLOGY is needed to perform *your* current job?



11. Design

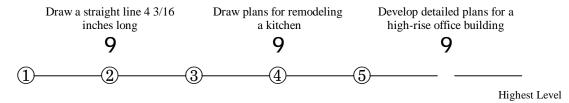
Knowledge of design techniques, tools, and principles involved in production of precision technical plans, blueprints, drawings, and models.

A. How important is knowledge of DESIGN to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of DESIGN is needed to perform *your current job*?



12. Building and Construction

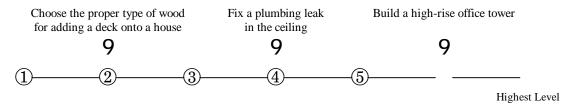
Knowledge of materials, methods, and the tools involved in the construction or repair of houses, buildings, or other structures such as highways and roads.

A. How <u>important</u> is knowledge of BUILDING AND CONSTRUCTION to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
1	\bigcirc	\bigcirc		(<u>5</u>)
<u> </u>		<u> </u>	4	$\overline{}$

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of BUILDING AND CONSTRUCTION knowledge is needed to perform *your current job*?



13. Mechanical

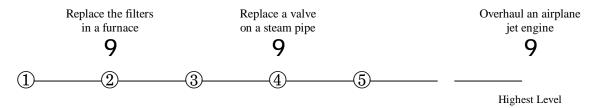
Knowledge of machines and tools, including their designs, uses, repair, and maintenance.

A. How important is MECHANICAL knowledge to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
1)			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of MECHANICAL knowledge is needed to perform your current job?



14. Mathematics

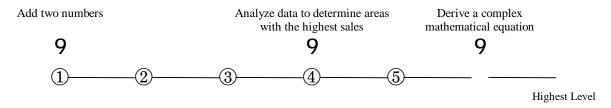
Knowledge of arithmetic, algebra, geometry, calculus, statistics, and their applications.

A. How important is knowledge of MATHEMATICS to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of MATHEMATICS is needed to perform *your current job*?



15. Physics

Knowledge and prediction of physical principles, laws, their interrelationships, and applications to understanding fluid, material, and atmospheric dynamics, and mechanical, electrical, atomic and sub-atomic structures and processes.

A. How important is knowledge of PHYSICS to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of PHYSICS knowledge is needed to perform your current job?

Use a crowbar to pry open a box		Calculate water pressure through a pipe	Design a cleaner burning gasoline engine
9		9	9
1	 	4	Highest Level

16. Chemistry

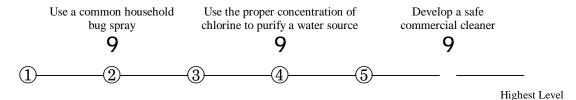
Knowledge of the chemical composition, structure, and properties of substances and of the chemical processes and transformations that they undergo. This includes uses of chemicals and their interactions, danger signs, production techniques, and disposal methods.

A. How important is knowledge of CHEMISTRY to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
<u>(1)</u>			<u>4</u>	 (5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of CHEMISTRY knowledge is needed to perform *your current job*?



17. Biology

Knowledge of plant and animal organisms, their tissues, cells, functions, interdependencies, and interactions with each other and the environment.

A. How important is knowledge of BIOLOGY to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
<u>(1)</u> ——			<u>(4)</u>	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What level of BIOLOGY knowledge is needed to perform your current job?

Feed domestic animals			ovestigate the effects of pollution on ine plants and animals	Isolate and identify a new virus
9		mar	9	9
1)——	 	4		Highest Level

18. Psychology

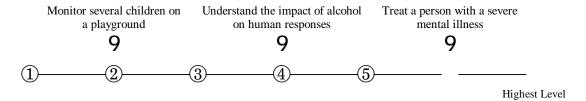
Knowledge of human behavior and performance; individual differences in ability, personality, and interests; learning and motivation; psychological research methods; and the assessment and treatment of behavioral and affective disorders.

A. How important is knowledge of PSYCHOLOGY to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
<u>(1)</u>			<u>4</u>	<u> </u>

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of PSYCHOLOGY knowledge is needed to perform *your current job*?



19. Sociology and Anthropology

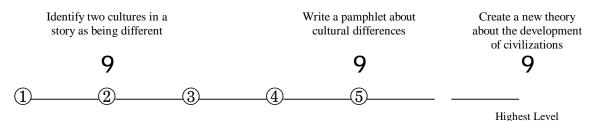
Knowledge of group behavior and dynamics, societal trends and influences, human migrations, ethnicity, cultures and their history and origins.

A. How <u>important</u> is knowledge of SOCIOLOGY AND ANTHROPOLOGY to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of SOCIOLOGY AND ANTHROPOLOGY is needed to perform *your current job*?



20. Geography

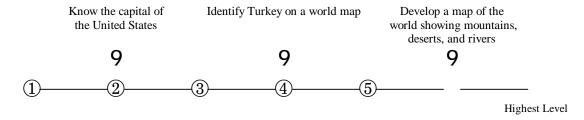
Knowledge of principles and methods for describing the features of land, sea, and air masses, including their physical characteristics, locations, interrelationships, and distribution of plant, animal, and human life.

A. How important is knowledge of GEOGRAPHY to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

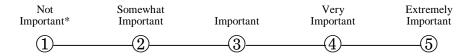
B. What level of knowledge of GEOGRAPHY is needed to perform your current job?



21. Medicine and Dentistry

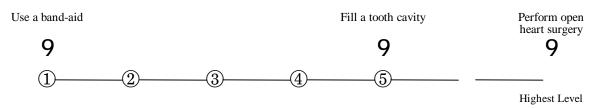
Knowledge of the information and techniques needed to diagnose and treat human injuries, diseases, and deformities. This includes symptoms, treatment alternatives, drug properties and interactions, and preventive health-care measures.

A. How <u>important</u> is knowledge of MEDICINE AND DENTISTRY to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of MEDICINE AND DENTISTRY knowledge is needed to perform *your* current job?



22. Therapy and Counseling

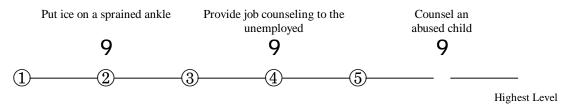
Knowledge of principles, methods, and procedures for diagnosis, treatment, and rehabilitation of physical and mental dysfunctions, and for career counseling and guidance.

A. How <u>important</u> is knowledge of THERAPY AND COUNSELING to the performance of *your* current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)	(2)	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

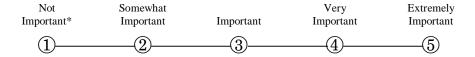
B. What <u>level</u> of THERAPY AND COUNSELING knowledge is needed to perform *your current job*?



23. Education and Training

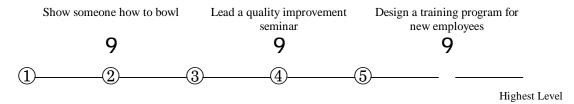
Knowledge of principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.

A. How <u>important</u> is knowledge of EDUCATION AND TRAINING to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of EDUCATION AND TRAINING knowledge is needed to perform *your* current job?



24. English Language

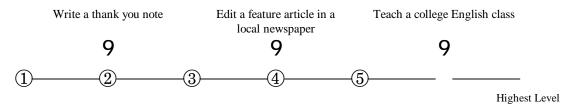
Knowledge of the structure and content of the English language including the meaning and spelling of words, rules of composition, and grammar.

A. How <u>important</u> is knowledge of the ENGLISH LANGUAGE to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

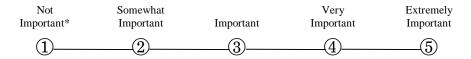
B. What <u>level</u> of ENGLISH LANGUAGE knowledge is needed to perform *your current job*?



25. Foreign Language

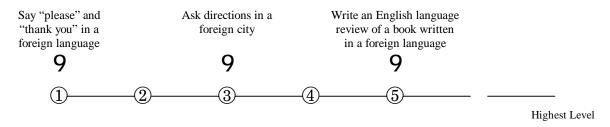
Knowledge of the structure and content of a foreign (non-English) language including the meaning and spelling of words, rules of composition and grammar, and pronunciation.

A. How <u>important</u> is knowledge of a FOREIGN LANGUAGE to the performance of *your* current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of FOREIGN LANGUAGE knowledge is needed to perform *your current iob*?



26. Fine Arts

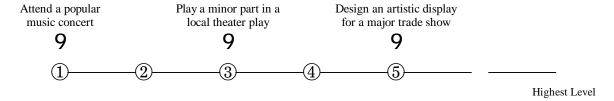
Knowledge of the theory and techniques required to compose, produce, and perform works of music, dance, visual arts, drama, and sculpture.

A. How important is knowledge of FINE ARTS to the performance of your current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of FINE ARTS knowledge is needed to perform *your current job*?



27. History and Archeology

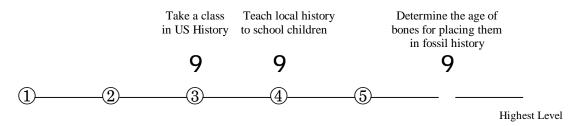
Knowledge of historical events and their causes, indicators, and effects on civilizations and cultures.

A. How <u>important</u> is knowledge of HISTORY AND ARCHEOLOGY to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of HISTORY AND ARCHEOLOGY is needed to perform *your current job*?



28. Philosophy and Theology

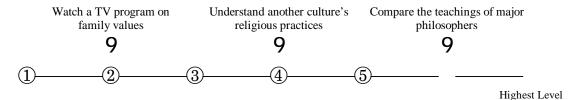
Knowledge of different philosophical systems and religions. This includes their basic principles, values, ethics, ways of thinking, customs, practices, and their impact on human culture.

A. How <u>important</u> is knowledge of PHILOSOPHY AND THEOLOGY to the performance of your current job?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of PHILOSOPHY AND THEOLOGY is needed to perform *your* current job?



29. Public Safety and Security

Knowledge of relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.

A. How <u>important</u> is PUBLIC SAFETY AND SECURITY knowledge to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

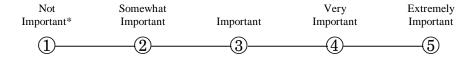
B. What <u>level</u> of PUBLIC SAFETY AND SECURITY knowledge is needed to perform *your current job*?



30. Law and Government

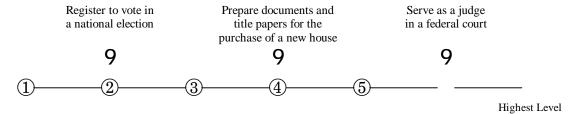
Knowledge of laws, legal codes, court procedures, precedents, government regulations, executive orders, agency rules, and the democratic political process.

A. How <u>important</u> is knowledge of LAW AND GOVERNMENT to the performance of *your current job*?



^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of knowledge of LAW AND GOVERNMENT is needed to perform your current job?



31. Telecommunications

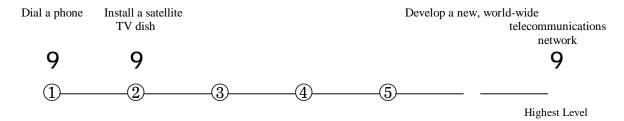
Knowledge of transmission, broadcasting, switching, control, and operation of telecommunications systems.

A. How <u>important</u> is knowledge TELECOMMUNICATIONS to the performance of *your* current job?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
1)——			4	

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of TELECOMMUNICATIONS knowledge is needed to perform *your* current job?



32. Communications and Media

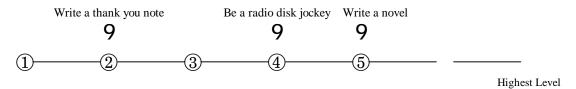
Knowledge of media production, communication, and dissemination techniques and methods. This includes alternative ways to inform and entertain via written, oral, and visual media.

A. How <u>important</u> is knowledge of COMMUNICATIONS AND MEDIA to the performance of *your current job*?

Not	Somewhat	Important	Very	Extremely
Important*	Important		Important	Important
(1)			<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of COMMUNICATIONS AND MEDIA knowledge is needed to perform *your current job*?



33. Transportation

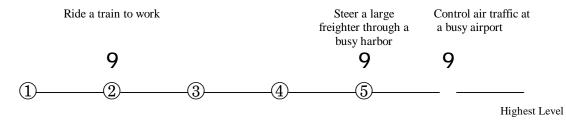
Knowledge of principles and methods for moving people or goods by air, rail, sea, or road, including the relative costs and benefits.

A. How important is knowledge of TRANSPORTATION to the performance of your current job?

Not	Somewhat		Very	Extremely
Important*	Important	Important	Important	Important
(1)	(2)	(3)	<u>(4)</u>	(5)

^{*} If you marked Not Important, skip LEVEL below and go on to the next knowledge area.

B. What <u>level</u> of TRANSPORTATION knowledge is needed to perform your current job?



Instructions for Completing Education and Training Questions

In these questions, you are asked about the education and experience requirements for this job. Please read each question carefully and mark your answer by putting an x in the box beside your answer.

REQUIRED LEVEL OF EDUCATION

1.	Please	indicate the level of education required to perform this job.
	(Note th	nat this does <u>not</u> mean the level of education that you personally have achieved.)
		Less than a High School Diploma
		High School Diploma (or GED or High School Equivalence Certificate)
		Post-Secondary Certificate - awarded for training completed after high school (e.g., in Personal Services, Engineering-Related Technologies, Vocational Home Economics, Construction Trades, Mechanics and Repairers, Precision Production Trades)
		Some College Courses
		Associate's Degree (or other 2-year degree)
		Bachelor's Degree
		Post-Baccalaureate Certificate - awarded for completion of an organized program of study requiring 30 credits beyond the Bachelor's degree; designed for people who have completed a Baccalaureate degree, but do not meet the requirements of academic degrees carrying the title of Master.
		Master's Degree
		Post-Master's Certificate - awarded for completion of an organized program of study requiring 60 credit hours beyond the Master's degree, but does not meet the requirements of academic degrees at the doctoral level.
		 First Professional Degree - awarded for completion of a program that requires at least 2 years of college work before entrance into the program, includes a total of at least 6 academic years of work to complete, and provides all remaining academic requirements to begin practice in a profession
		Doctoral Degree
		Post-Doctoral Degree

2.		one were being hired to perform this job, how much RELATED WORK ENCE would be required? (That is, having other jobs that prepare the worker for
	the job)	The wear of required to the track is, having early jobs that propare the worker to
		None
		Up to and including 1 month
		Over 1 month, up to and including 3 months
		Over 3 months, up to and including 6 months
		Over 6 months, up to and including 1 year
		Over 1 year, up to and including 2 years
		Over 2 years, up to and including 4 years
		Over 4 years, up to and including 6 years
		Over 6 years, up to and including 8 years
		Over 8 years, up to and including 10 years
		Over 10 years
3.		one were being hired to perform this job, how much ON-SITE OR IN-PLANT IG would be required? (That is, organized classroom study provided by the
		None
		Up to and including 1 month
		Over 1 month, up to and including 3 months
		Over 3 months, up to and including 6 months
		Over 6 months, up to and including 1 year
		Over 1 year, up to and including 2 years
		Over 2 years, up to and including 4 years
		Over 4 years, up to and including 6 years
		Over 6 years, up to and including 8 years
		Over 8 years, up to and including 10 years
		Over 10 years

4.	would	eone were being hired to perform this job, how much ON-THE-JOB TRAINING be required? (That is, serving as a learner or trainee on the job under instruction of experienced worker)
		None
		Up to and including 1 month
		Over 1 month, up to and including 3 months
		Over 3 months, up to and including 6 months
		Over 6 months, up to and including 1 year
		Over 1 year, up to and including 2 years
		Over 2 years, up to and including 4 years
		Over 4 years, up to and including 6 years
		Over 6 years, up to and including 8 years
		Over 8 years, up to and including 10 years
		Over 10 years
5.	be requ	eone were being hired to perform this job, how much APPRENTICESHIP would uired? (That is, having served in a registered US Department of Labor iceship program and received a certificate of completion) None
		Up to and including 1 month
	0000000000	Over 1 month, up to and including 3 months
		Over 3 months, up to and including 6 months
		Over 6 months, up to and including 1 year
		Over 1 year, up to and including 2 years
		Over 2 years, up to and including 4 years
		Over 4 years, up to and including 6 years
		Over 6 years, up to and including 8 years
		Over 8 years, up to and including 10 years
	_	Over 10 years

Instructions for Making Work Style Ratings

These questions are about work styles. A <u>Work Style</u> is a personal characteristic that can affect how well someone does a job. You will be asked about a series of different work styles and how they relate to *your current job* - that is, the job you hold now.

First, each work style is named and defined. For example:

	The job requires you to deal calmly and effectively with high stress.
--	---

Then you are asked *How important* is this characteristic to the performance of your current job? For example:

How importan	t is STRESS TO	DLERANCE to	the performan	ce of your
Not Important*	Somewhat Important	Very Important	Extremely Important	Important
1	X	3	4	

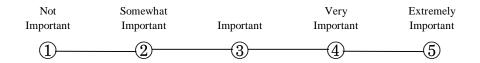
Mark your answer by putting an **X** through the number that represents your answer.

Do not mark on the line between the numbers.

1. Achievement/Effort

Job requires establishing and maintaining personally challenging achievement goals and exerting effort toward mastering tasks.

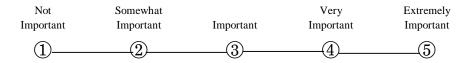
How important is ACHIEVEMENT/EFFORT to the performance of your current job?



2. Persistence

Job requires persistence in the face of obstacles.

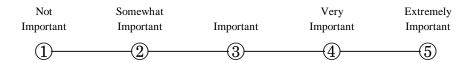
How important is PERSISTENCE to the performance of your current job?



3. Initiative

Job requires a willingness to take on responsibilities and challenges.

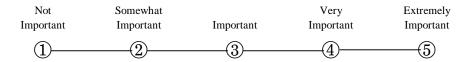
How <u>important</u> is INITIATIVE to the performance of *your current job*?



4. Leadership

Job requires a willingness to lead, take charge, and offer opinions and direction.

How important is LEADERSHIP to the performance of your current job?



5. Cooperation

Job requires being pleasant with others on the job and displaying a good-natured, cooperative attitude.

How important is COOPERATION to the performance of your current job?



6. Concern for Others

Job requires being sensitive to others' needs and feelings and being understanding and helpful to others on the job.

How important is CONCERN FOR OTHERS to the performance of your current job?



7. Social Orientation

Job requires preferring to work with others rather than alone, and being personally connected with others on the job.

How important is SOCIAL ORIENTATION to the performance of your current job?



8. Self-Control

Job requires maintaining composure, keeping emotions in check, controlling anger, and avoiding aggressive behavior, even in very difficult situations.

How <u>important</u> is SELF-CONTROL to the performance of *your current job*?

Not	Somewhat		Very	Extremely
Important	Important	Important	Important	Important
1)			4	

9. Stress Tolerance

Job requires accepting criticism and dealing calmly and effectively with high-stress situations.

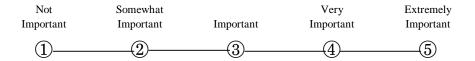
How important is STRESS TOLERANCE to the performance of your current job?



10. Adaptability/Flexibility

Job requires being open to change (positive or negative) and to considerable variety in the workplace.

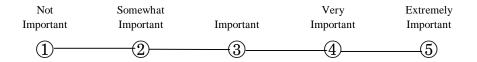
How important is ADAPTABILITY/FLEXIBILITY to the performance of your current job?



11. Dependability

Job requires being reliable, responsible, and dependable, and fulfilling obligations.

How important is DEPENDABILITY to the performance of your current job?



12. Attention to Detail

Job requires being careful about details and thorough in completing tasks.

How important is ATTENTION TO DETAIL to the performance of your current job?



13. Integrity

Job requires being honest and ethical.

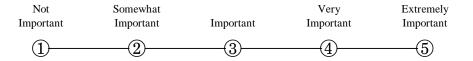
How important is INTEGRITY to the performance of your current job?



14. Independence

Job requires developing one's own ways of doing things, guiding oneself with little or no supervision, and depending on oneself to get things done.

How important is INDEPENDENCE to the performance of your current job?



15. Innovation

Job requires creativity and alternative thinking to develop new ideas for and answers to work-related problems.

How important is INNOVATION to the performance of your current job?



16. Analytical Thinking

Job requires analyzing information and using logic to address work-related issues and problems.

How important is ANALYTICAL THINKING to the performance of your current job?

